

### **FEBRUARY 6 - 8 TOULOUSE I FRANCE** AGROBIOPOLE, AUZEVILLE-TOLOSANE

### DISCOVER THE GLOBAL EVENT FOR AGRICULTURAL ROBOTS IN ACTION

#WFIRA24

BOOK YOUR TICKET ON WORLD-FIRA.COM

WORLD FIRA 2024 Full Report -External version

blueu



# SUMMARY

- 1. <u>General key figures</u>
- 2. <u>Participation</u>
- 3. Attendees feedbacks

- 4. Exhibitors & Partners
- 5. <u>Partners feedbacks</u>
- 6. <u>Communication & PR</u>

# **GENERAL KEY FIGURES**



## WORLD FIRA AT A GLANCE - WHO WAS THERE?



Attendees - including 700 schools **▼** 36% (1600 in 2023)



demos

20 in 2023





Countries - 67% from France 44 in 2023



#### robots showcased **7** 25% (32 in 2023)



## WORLD FIRA AT A GLANCE - WHAT DID THEY EXPERIENCE?



edition of the Scientific Workshop



hours of Networking during B2B Meetings



Conviviality & Networking times - the VIP Night & the Afterwork



T3M & Axema Breakfasts



Start-up pitches for the Invest day



# WORLD FIRA AT A GLANCE - WHAT WAS NEW?

#### **NEW CONTENTS**



International Agricultural Autonomy Symposium



Hackathon



Awards - 1 Ceremony

#### **NEW FORMATS ON THE DEMOS**



functionalities in demos: harvesting, pruning, picking...



demo zone: Field Crops



Open talk farmers to farmers



dealers dedicated program

# PARTICIPATION



## **PARTICIPATION DATA**

# **1,886 participants + 700 students** (35 school classes)

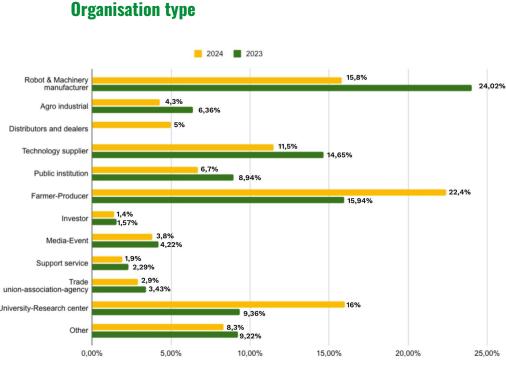
#### Participation type evolution 2023 to 2024

Туре	Nb WFIRA23	Nb WFIRA24	% of the increase
Growers	256	561	∕ 119,14%
Attendees	622	740	∕ 18,9%
Students	37	155	⊿ 318,9%
Journalists	56	48	∖ 14,3%

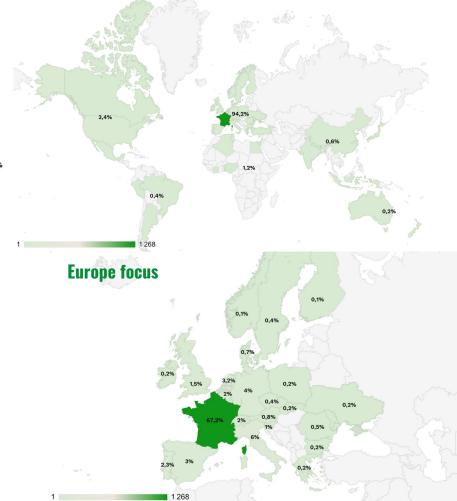
Typology in high progress **Participation type 2024** Dealers 4.2% Investors 1.4% Students 8.0% Journalists Attendees 2.0% 43,2% Growers 20,4% Partners 20,8%



# **REGISTRATION TYPOLOGY**



#### **International representation**



# **ATTENDEES FEEDBACKS**

+80% already know that they will be taking part in the next edition



## **GLOBAL SATISFACTION**

#### **OVERALL SCORE**

## 8.33/10

**OVERALL SCORE** 

2023 : 7 2.21%

8.34/10

QUALITY OF THE NETWORKING/CONTACTS MADE 2023 : 7 6.65%

### 8.19/10

QUALITY OF THE AUTONOMOUS SOLUTIONS IN THE DEMOS

2023 : 7 1.87%

### 7/10

QUALITY OF THE INNOVATION ON THE EXHIBITION ZONE 2023 : 7 4.17%

### 8.31/10

QUALITY OF THE WORLD FIRA 2024 EVENT, AS A WHOLE

2023 : 7 7.92%









#### **OVERALL SCORE**

#### 8.05/10

AGROBIOPOLE ACCESS AND LOCATION 2023 : 7 7.33%

#### 6.77/10

AREAS (CHILL OUT, COFFEE BREAK, ...) 2023 : ↗ 16.12% 2023 : ↘ -7.25%

8.39/10

DAYS 2023 : 7 3.58%

EXHIBITION ZONE 2023 : 7 8.38%

6.78/10

NETWORKING SERVICES

#### 6.65/10

ORGANISATION FOR THE DEMO ACCOMMODATION AND CATERING

2023 : 7 3.91%

8.54/10 7.96/10

LIVE SESSIONS (PANELS, PITCHES, ...) 2023 : 7 3.78%

7.7/10 FINDING RESOURCES

2023 : 7 3.91%



### **TESTIMONIALS**

66 It was a well organized event. I particularly enjoyed the demos and the panel discussions

Very good all round experience and organisation. Good contacts, attendees and business contacts for future

development of robotics in France, EU and global.

#### 66

It has been a very good experience. I had the chance to speak with other realities about my job and change experiences and opinions. I had very positive feedback and also constructive criticisms which make the experience very very good after all. "



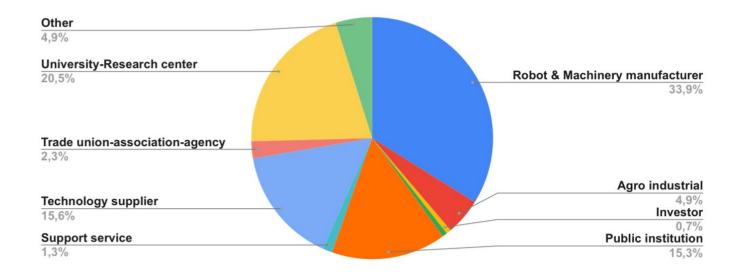
# **PARTNERS FEEDBACKS**

63,7% of exhibitors made good contacts at World FIRA 2024 and 36,4% are waiting to confirm their leads



### **EXHIBITORS & PARTNERS TYPOLOGY**

**Global Partners By organisation type** 





## **GLOBAL SATISFACTION**

#### **OVERALL SCORE**

4.67/5

QUALITY OF THE GLOBAL ORGANISATION OF YOUR PARTICIPATION 2023 : 7 14.18%

3.92/5

QUALITY OF THE NETWORKING/CONTACTS MADE 2023 : № -4.16% 4.17/5

# 4.83/5

QUALITY OF THE MARKETING/COMMUNICATION SERVICES PROVIDED 2023 : 7 12.06%

## 4.58/5

QUALITY OF THE WORLD FIRA 2024 EVENT, AS A WHOLE 2023 : 7 9.31%

QUALITY OF THE ATTENDEES 2023 : ¥ -2.57%



## **EXPERIENCE**

#### **OVERALL SCORE**

4.17/5 AGROBIOPOLE ACCESS AND

LOCATION 2023 : 7 2.71%

4.11/5

LIVE SESSIONS (PANELS, PITCHES, NETWORKING SERVICES

···) 2023 : ↗ 0.74% 2023 : ↘ -17.74%

4.5/5

LOGISTICS ORGANISATION FOR YOUR DEMO

2023 : 7 3.21%

4.75/5 SUPPORT AND ACCESSIBILITY OF

### 3.2/5

THE FIRA TEAM FEATURES AND SERVICES 2023 : 7 3.26% 2023: 7 5.43% 3.91/5

EXPO ZONE AND YOUR BOOTH

ACCOMMODATION AND CATERING 2023 : 7 16.02%

#### 3.92/5

AREAS (HANGAR, OPEN BAR, COCKTAIL,...)

No rating in 2023

4.08/5



### **TESTIMONIALS**

"GOFAR gets the job done! Help us grow and promote the transformation of the agri world in the

field of robotic "

"Super dynamic team, you were great! Nice overview of outdoors robotics. The event is original,

focusing a lot on real machines, which is a great point"

"A good place to meet, share and explore what happen within agricultural robotics, but with a

" too small audience



# **COMMUNICATION & PR**







followers on the socials



subscribers to the newsletters



posts using #WFIRA24





videos of demos, panels, keynotes, workshops...



stories in media



# **PR ACTIONS**

#### **#1. Online Press Conference**

- Dec. 14:
  - 11 am: French Version > 25 registrants
  - 4 pm : English Version > 34 registrants
- Press Kit and Press Release #1
- Replays on YouTube
- 17+ articles by January

#### #2. PR "Viti"

- January, 10th
- FR + EN
- Extended to all the ag and eco journalists
- 46+ articles by February

#### #3. Invitation and journalist agenda

- EN January 16 (emails, opening, clicks)
   598 / 24.51% / 2.44%
  - 598 / 24.51% / 2.44%
- FR January 16 (emails, opening, clicks)
  - 677 / 25.18% / 1.26%
- EN Reminder on January 27
   595 / 20.36% / 1.4%
- FR Reminder on January 27
  - o 676 / 29.45% / 1.41%

#### **#4. Press Tour**

- February 7, 10 to 11 am
- 20+ journalists
- 12 exhibitors steps
- 5 announcements



# **PRESS RELATIONS**

140+ articles on the press in total: press articles, TV... 2023 : 7 72.5%

**3** focus press releases

50+ journalists attended the event and 20+ participated in the press tour

**19** Media partners - from **8** countries (France, Netherlands, Italy, UK, Portugal, USA, Belgium, Chile, India)

World FIRA 2024 in the media - some articles... Local - Occitanie region France 3 Occtitanie - 14"11 Entraid - 7 articles La Dépêche - 5 articles National Reportage TF1 - JT Dimanche soir Terre-net - 10 articles Powerboost International - 13 countries The Netherlands, Estonia, USA, Slovakia, UK, Belgium, Türkiye, Italy, Portugal, Slovenia, Sweden, Bulgaria, Switzerland Future Farming - 14 articles | THE NETHERLANDS Meister Media Worldwide - 5 articles | USA Agronotizie - 6 articles | ITALY

#### All the article about World FIRA here



### SOCIALS AND NEWSLETTERS KEY FIGURES COMMUNITY AND DISPATCH

from October 9th to February 16th - about World FIRA only

#### LinkedIn

11,689 followers
54 posts about World FIRA
130,844 impressions
12,649 engagements
200+ posts on #WFIRA24



Facebook 4,556 followers 29 posts about World FIRA 22,981 impressions 2,744 engagements 67+ posts on #WFIRA24



X 5,341 followers 43 posts about World FIRA 11,977 impressions 719 engagements

113+ posts on #WFIRA24

**O** 22

Instagram 1,612 followers 22 posts | 205 stories about World FIRA 17,577 | 28,140 impressions 1,205 | 829 engagements 190+ posts on #WFIRA24

#### **Newsletters**



27,143 contacts touched on average
82 newsletters and mailings campaigns
25.19% opening rate in total
8.78% click rate in total



## **WORLD FIRA GALLERY**



All the pictures <u>here</u>







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SCIENTIFIC WORKSHOP
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AGRICULTURAL ROBOTICS CONTROVERSIES



#### AGRICULTURAL AUTONOMY SYMPOSIUM



#### PANEL GLOBAL TRENDS



#### WORLD FIRA AWARD CEREMONY