

THE GLOBAL EVENT FOR AGRICULTURAL ROBOTS

IN ACTION

#WFIRA24



IN-FIELD DEMOS



**EXPO ZONE** 



CONFERENCES



RESEARCH & EDUCATION



NETWORKING





**PARTNERSHIP OFFERS** 















# TABLE OF CONTENT

## **General Overview**

WORLD FIRA at a glance 2023 Feedbacks World FIRA in the media World FIRA presentation	04 05 06
General Agenda	08
The best content in the field	09
A unique experience	10
Sponsorship Offers	
Sponsorship offers	14
Extra Sponsorship Options	16
Pavilion offer	18
Sponsorship Timeline	19
Terms & Conditions	20
Contacts	
Meet The Team	21



# GENERAL OVERVIEW



## WORLD FIR AT A GLANCE

### FEBRUARY 6 TO 8, 2024 AGROBIOPOLE - TOULOUSE, FRANCE

**EXHIBITION - DEMOS - PANELS - NETWORKING - ENTERTAINMENT** 

# THE GLOBAL EVENT FOR AGRICULTURAL ROBOTS IN ACTION

The outdoor event for farming autonomous solutions is back for its 8th edition! In-field robot demos, showcase of the latest innovations in Ag Robotics, conferences on the state-of-the-art of the industry, networking with leaders... The World FIRA has it all!



2,500 Attendees

Farmers, robot manufacturers, OEMs, dealers, technology suppliers, scientists, media, investors... The most qualified contacts.



35+

Autonomous Solutions

In-field demos in real conditions for field crops, specialty crops, vegetables, vineyards, orchards...



60+

Countries Represented

Meet experts from all over the world, Europe, America, Oceania, Asia and Africa...



**70+** Exhibitors

Business is key at World FIRA: dozens of exhibitors will showcase their latest innovations for autonomous farming.

# WORLD FIRA 2023 FEEDBACKS

# What they say about World FIRA

"I had a great time! Intellectual: scientific talks and exchanges with Ag Robotics enthusiasts. Personal: worldwide Ag Robotics enthusiasts. Business: potential highend partners, and customers,..."

#### **2023 Attendees Feedbacks**

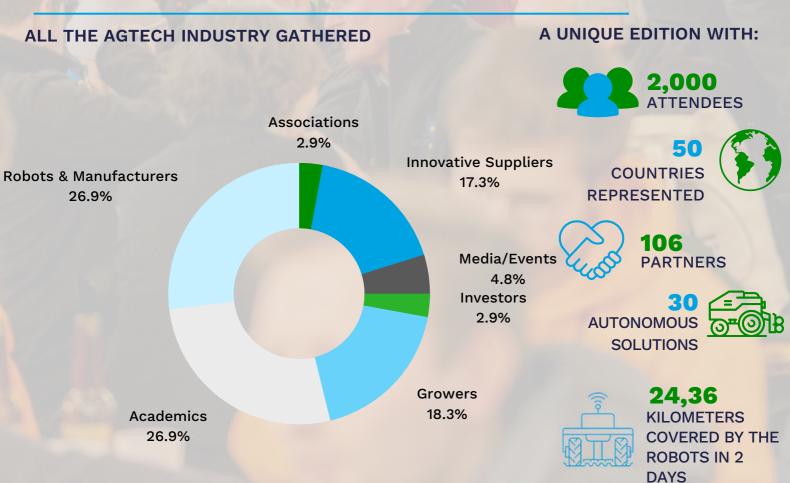
90% of the attendees plan to attend World FIRA 2024 80% of the attendees joined World FIRA 2023 to attend the demos of autonomous solutions

#### **2023 Sponsors Feedbacks**

81% of the partners want to renew the collaboration for 2024 +70% said World FIRA gave the possibility to reinforce visibility in the sector at an international scale

"THE best Ag Robotics field demos event in the world"

## World FIRA 2023 was...



# WORLD FIRA IN THE MEDIA

# WORLD FIRA 2023 WAS A SUCCESS, JOURNALISTS WORLDWIDE WERE PRESENT:



**59** 

Journalists during the 3 days

30 Were expected



Coming from

12 countries



34
French
Media
represented





90+

Articles on the press in total: press articles, TV & Radio interviews...



## **GENERAL AGENDA**

FEBRUARY 6 TO 8, 2024 From 8:00 am - 7:30 pm Agrobiopole | Auzeville-Tolosane
Near to Toulouse, France

#### TUESDAY, FEBRUARY 6TH

5th Scientific Workshop Sessions Panels, Keynotes & Posters

Exhibition Zone opening
Inauguration

Start-Up Award Pitch Session

In-field demos

VIP Night

8:30 am - 6:00 pm
2:00 pm - 6:00 pm
2:00 pm - 4:00 pm
2:00 pm - 5:30 pm
6:30 pm - 9:30 pm

#### WEDNESDAY, FEBRUARY 7TH

Exhibition Zone opening 8:30 am - 6:00 pm In-Field Demos 10:00 am - 6:00 pm Workshops 9:00 am & 5:00 pm Pitches 2:00 pm - 3:30 pm Press Tour 10:00 am - 11:00 am Guinguette" Evening 6:30 pm - 8:30 pm

#### THURSDAY, FEBRUARY 8TH

Exhibition Zone opening 8:30 am - 4:00 pm In-Field Demos 10:00 am - 4:00 pm Autonomy Symposium 9:00 am - 10:00 am

# WORLD FIRA: THE BEST CONTENT, FEET IN THE FIELDS



#### **ROBOT DEMOS**

The unique event with in-field demos on cultivated crops commented in live. Field crops, vineyards, orchards, market gardening... From the POC to commercialized robots, World FIRA shows all steps of development.

#### **EXHIBITION**

The latest innovations showcase during 3 days, robot manufacturers, technology suppliers, associations, syndicates, universities, investors, media... All the future of Ag in the same place!



#### PANEL DISCUSSIONS, PITCHES & KEYNOTES

Learn about the latest advances, debate with experts about industry issues and challenges. 3 dedicated days to the cutting-edge innovations with the Scientific Workshop, Pitches & Panel Discussions.

#### SCIENTIFIC WORKSHOP

A dedicated day to the R&D projects in Ag Robotics, listen to research projects, panels, keynotes and discover all the latest research projects in AgTech with the posters sessions.

#### **INVEST'DAY**

World FIRA 2023 is the meeting point for start-ups, investors, VC's, Business Angels... Start-Up of the year, a personalized agenda, networking, the FIRA Invest'Day is not to miss.



# WORLD FIRA 2024, A UNIQUE EXPERIENCE

FIRA USA 2024 adapts to the new outdoor format and propose an improved experience to both attendees and exhibitors.

The next edition will have a new sustainable approach embedded in the organization.

#### **A UNIQUE CONTENT**

- > Farming autonomous solutions from the research projects to commercialized autonomous machines.
- > Demo zone operated by FR Cuma Occitanie and the agricultural high school of Auzeville, with a quality content: variety of crops cultivated, many applications demonstrated, thematic demos with different levels of maturity of the machines...

#### **GREAT COMFORT**

#### A NEW CONFIGURATION

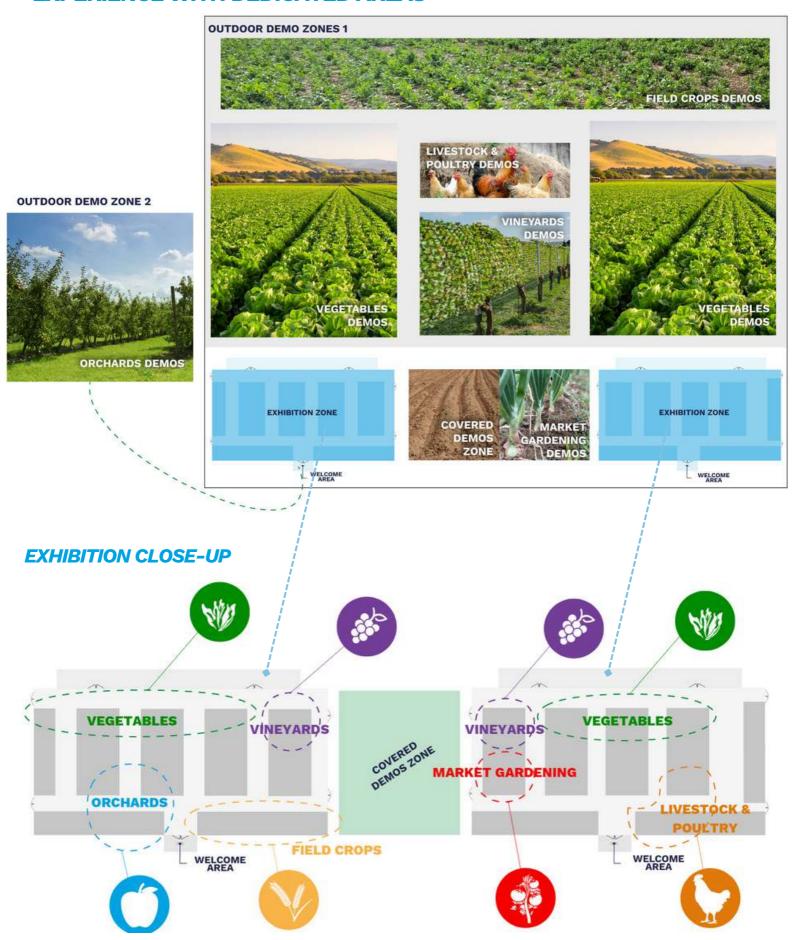
Optimization of space around exhibition area, optimization of reception, exhibition... (heating, free coffee, dedicated Wi-Fi area...).

With only the first day at the amphitheater, the World FIRA 2024 centralize the zones around the exhibition area with a shuttle bus for better visitor flow management.



#### **WORLD FIRA EXHIBITION AND DEMO ZONE - GLOBAL LAYOUT**

# DISCOVER THE EXHIBITION AND DEMO AREAS, A NEW FIRA EXPERIENCE WITH DEDICATED AREAS



# 1,5 hectare of demos **5 IN-FIELD DEMO ZONES**

FOR ROBOTS USED FOR WEED CONTROL, FERTILIZER, HARVESTING, PICKING, SEEDING,...



**Row of duplicates Vineyards** 



**Real Market Gardening** & Vegetable crops: onion, radish, field bean



3,000 sq. m. Orchards Apple trees in winter condition



**Cultivated Field crops:** 



**NEW - Open Zone Livestock & Poultry** 



THE DEMOS ARE **OPERATED BY** 







# SPONSORSHIP OFFERS



## **SPONSORSHIP OFFERS**

#### Partner Requirements

- > To account for your technical demonstration needs and requirements, book your partnership before December 1st, 2023
- > To include your communication info and logo on the World FIRA official materials, book your partnership before January 1st, 2024 (Those two dates are final cut-offs)

All the prices are excl. VAT

All the prices are excl. VAI						
CLICK HERE TO BOOK YOUR PARTNERSHIP	€2,900	€5,900	€8,900	€14,900		
	YOUNG START-UP*	SILVER	GOLD 8 max.	PREMIUM 5 max.		
EXHIBITION & DEMO						
EXPO: 9m2 Booth with furniture and electricity (outdoor exhibition area under a heated tent)	V	V	V	V		
DEMO: Prepared plot of land for demonstrations or Outdoor Robot Showroom area	V	V	V	V		
Booth representatives badges with a 3-day access all-inclusive (breakfast, coffee & lunch) + extra team badges with NO lunch on demand	3 max.	3 max.	3 max.	3 max.		
Free invitations at the event		5	5	10		
Invitations to the VIP cocktail - Feb. 6th	1	2	2	5		
EXPERTISE						
Pitch Session				V		

<sup>\*</sup> Young Start-ups: Private or public organization, Less than 10 employees or members, Less than 3 years of existence

	START-UP	SILVER	GOLD	PREMIUM		
PROMOTION & MARKETING						
On the Exhibitor Directory of the WORLD FIRA website & catalog	V	V	V	V		
Your logo will appear on the official on-site printed material	V	V	V	V		
Your press release available to journalists in the FIRA press corner	V	V	V	V		
Your Press Release in the Press Kit			V	V		
Your booth as a Press Tour "stage"			V	V		
Partner logo and focus on an emailing campaign (20,000+ qualified contacts)			V	V		
Ad banner on an emailing campaign	Option €600	Option €600	1	1		
Banner ad on WORLD FIRA homepage website				V		
Ad in the official WORLD FIRA catalog				V		
Your brochure on the resource desk - 1,000 ex.				V		
Your infomercial interview on www.agricultural-robotics.com	Option €1,200	Option €1,200	Option €1,200	V		
1-min video Interview + promotion of your video	Option €1,600	Option €1,600	Option €1,600	V		
Networking Service: Dedicated personalized meetings with key leaders				V		

YOUNG

# EXTRA SPONSORING OPTIONS

#### **Partner Requirements**

In addition or instead of exhibiting, take advantage of WORLD FIRA by having a high level of visibility!

World FIRA promotion services are good ways to improve your participation, make the difference and position your company within the industry at the international scale.

#### - 1 - Extra sponsoring and branding opportunities

Sponsorship of the VIP cocktail on February 6th

Get: High Visibility and promotion – 10 additional Invitations (1-day pass) – Open Speech

€6,000

**EXCLUSIVITY** 

EXCLUSIVITY

Sponsorship of the "Guinguette" Evening - February 7th

Get: High Visibility and promotion – 10 additional Invitations (1 day pass) – Open Speech €6,000

**Sponsoring of the Demo Zone** 

Your logo on the communication tools online and on-site with 3 banners max.

<sup>2</sup> MAX. €5,000

Sponsorship on World FIRA official welcome tote bags (2,500 ex.)

Add your logo to the official World FIRA tote bags (one side logo World FIRA 2024, one side your logo)

EXCLUSIVITY €6,000

World FIRA lanyards

Your logo on the World FIRA lanyards, 2,500 ex.

EXCLUSIVITY €6,000

**Breakfast Sponsorship** 

On Feb. 7th or 8th from 8 am to 9 am

Get: High Visibility and promotion – 5 additional

Invitations (1-day pass) – Open Speech

EXCLUSIVITY €4,500

Logo on the exhibition map

Your logo on the exhibition floor map: catalogue and on site signage

€800

Logo on the pocket agenda

Your logo on the official pocket agenda/printed

€600







#### - 2 - Extra business and networking opportunities



#### **Private Room**

€5,000

Dedicated room available for you for intimate key meetings:

- > Table and chairs + coffee, water and pastry for 10 persons
- > "Matchmaking Service" to organize your key meetings **Include:**
- > Logo and presentation on the official directory online & print catalog
- > 3 Access badges all-inclusive for your staff
- > 5 free invitations (1 day pass) for your guests

#### - 3 - Extra communication services

**Video Interview** 

1'30" video: interview of your company representative (+ including rush of your robots or techno)
Broadcasted on FIRA USA YouTube Channel and socials.
You will get your MP4 file.

€1,600

Ad banner emailing

Your ad banner on an emailing campaign (20,000+ contacts) Size: 1600 × 400 px in PNG, JPG or GIF + link

€600

Infomercial

Your story written by your own team, or by our journalist. Published on agricultural-robotics.com and once on our monthly newsletter.

€1,200

#### - 4 - Extra content opportunities

€1,500

#### **Pitch Session**

Your dedicated 20 minutes time slot, promoted on the general agenda.

CLICK HERE
TO BOOK YOUR PARTNERSHIP



# PAVILION OFFER

This offer includes 1 Premium & 6 young Start-Up partnerships minimum

Benefit from 36 m² with furniture, storage and electricity

# GLOBAL BRANDING OF THE PAVILION:

- > Booth high signage
- > Post on our socials
- > Focus on the newsletter to present the pavilion and the start ups
- > Dedicated article that we can publish it on Agricultural-Robotics.com + monthly newsletter (23,000 emails)
- + PREMIUM Partnership communication services for the Pavilion coordinator.

#### FOR EACH EXHIBITOR: "YOUNG START UP" LEVEL

- > Exhibition corner + furniture + electricity + team badges + food and beverage (2 persons; 3 days pass)
- > Your presentation on the Exhibitor Directory of the FIRA USA website & catalog
- > Logo will appear on the official on-site printed material
- > Press Release available to journalists in the FIRA press corner

#### **PRICES**

Budget for the pavilion and global branding (logistics and communication) €14,900 (excl. VAT)

Budget by co-exhibitors (minimum 6): 50% discount on the young start up package €1,450/Start-up (excl. VAT)



## **SPONSORSHIP TIMELINE**



June-December 2023

**Partnership** 

Book your partnership level and start preparing your participation.

September 2023 February 2024 **Promotion** 

From the Press Conference to the promotion to our communities on the socials and mailings (20,000 contacts in total), benefit from FIRA USA promotion tools.

October-December 2023

Calls for...

...contents: Call for Papers on the Tech & Education Day, Call for Pitch on the Invest' Day and Pitch prep.

November 2023 January 2024

Logistics

Get all the information to be ready for your exhibition: booth, venue...

September-December 2023

#### **Demos prep**

Coordination with the demo team to prepare your fields and specs.



CLICK HERE
TO BOOK YOUR PARTNERSHIP

**Booking and Payment** 

All displayed prices are in Euros.
As GOFAR, the organizer is a French non-profit association, the partnership will be quoted and invoiced in Euros.

On receipt of the application form, the quote, the T&C and an invoice for the required 100% global amount will be sent.

Confirmation of Sponsorship Packages and Exhibition space confirmation will only be made upon receipt of this payment

All payments due must be received by the organizers prior to the Event.

No sponsor/exhibitor will be allowed to set up their exhibition stand at the event until full payment has been received.

Cancellation Policy

If notification of cancellation of sponsorship is received in writing:

- prior to 6 January 2024, your payment will be refunded, less
  30% administration and communication fees
- from January 6th, 2024, you are liable for 100% of the package selected.

## MEET THE TEAM



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